

19010365

ANNUAL AUDITED REPORT

FORM X-17A-5

PART III

N

OMB APPROVAL

OMB Number: 3235-0123

Expires: August 31, 2020 Estimated average burden hours per response..... 12.00

SEC FILE NUMBER
8-69063

MAR 13 2019

SEC

Mail Processing

Section

Washington DC FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/18	AND ENDING	12/31/18
REPORT TOR THE TERROD BEOLIVING	MM/DD/YY		MM/DD/YY
A. REGIS	STRANT IDENTIFI	CATION	
NAME OF BROKER-DEALER: Localstake Marketplace, LLC		OFFICIAL USE ONLY	
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)		Box No.)	FIRM I.D. NO.
1010 Cent	ral Avenue - Suite	C	
	(No. and Street)		
Indianapolis	Indiana		46202
(City)	(State)	((Zip Code)
NAME AND TELEPHONE NUMBER OF PERS	SON TO CONTACT IN	REGARD TO THIS RE	PORT 317 602-4790
			(Area Code - Telephone Number
B. ACCO	UNTANT IDENTIF	ICATION	
INDEPENDENT PUBLIC ACCOUNTANT who	se opinion is contained	in this Report*	
Thomas Faust, CPA			
(N	ame – if individual, state last,	first, middle name)	
174 Coldbrook Ct.	Lafayette	India	na 47909
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant			
Public Accountant	•		
Accountant not resident in United	States or any of its poss	essions.	
F6	OR OFFICIAL USE O	DNLY	
		<u> </u>	

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

BMS

OATH OR AFFIRMATION

I, Ryan Flynn	, swear (or affirm) that, to the best of		
my knowledge and belief the accompanying financial states Localstake Marketplace, LLC	ment and supporting schedules pertaining to the firm of		
of December 31, , 20	_, 20 18, are true and correct. I further swear (or affirm) that		
	officer or director has any proprietary interest in any account		
	Signature Signature		
	Managing Member Title		
Computation for Determination of the Reserve Rec	FALILAT ISOLAGBENLA NOTARY PUBLIC SEAL STATE OF INDIANA COMMISSION EXPIRES DEC. 10, 2025 Partners' or Sole Proprietors' Capital. o Claims of Creditors. The ements Pursuant to Rule 15c3-3. Requirements Under Rule 15c3-3. The of the Computation of Net Capital Under Rule 15c3-1 and the		
(m) A copy of the SIPC Supplemental Report. (n) A report describing any material inadequacies found	to exist or found to have existed since the date of the previous audit.		

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Localstake Marketplace, LLC

Report on Audit of Financial Statements

December 31, 2018

THOMAS FAUST, CPA

Certified Public Accountant 174 Coldbrook Ct. Lafayette, IN 47909 765-427-4534 thomasfaustcpa2@gmail.com



REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Member of Localstake Marketplace, LLC

Opinion on the Financial Statements

I have audited the accompanying statement of financial condition of Localstake Marketplace, LLC, as of December 31, 2018, the related statements of income, changes in member's equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended, and the related notes and schedules (collectively referred to as the financial statements). In my opinion, the financial statements present fairly, in all material aspects, the financial position of Localstake Marketplace, LLC as of December 31, 2018 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Basis for Opinion

These financial statements are the responsibility of Localstake Marketplace, LLC's management. My responsibility is to express an opinion on Localstake Marketplace, LLC's financial statements based on our audit. I am a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and am required to be independent with respect to Localstake Marketplace, LLC in accordance with the U.S. federal securities laws and the applicable rules and the regulations of the Securities and Exchange Commission and the PCAOB.

I conducted my audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. My audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. My audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. I believe that my audit provides a reasonable basis for my opinion.

Supplemental Information

The Schedule of Computation of Net Capital Requirements Under SEC Rule 15c3-1 has been subjected to audit procedures performed in conjunction with the audit of Localstake Marketplace, LLC's financial statements. The supplemental information is the responsibility of Localstake Marketplace, LLC's management. My audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming my opinion on the supplemental information, I evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In my opinion, the Schedule of Computation of Net Capital Requirement Under SEC Rule 15c3-1 is fairly stated, in all material respects, in relation to the financial statements as a whole.

Thomas Faust, CPA

I have served as the Company's auditor since 2018.

Lafayette, Indiana February 18, 2019

LOCALSTAKE MARKETPLACE, LLC STATEMENT OF FINANCIAL CONDITION AS OF DECEMBER 31, 2018

ASSETS		
Current Assets		
Cash and cash equivalents		36,047
Accounts Receivable		7,012
Total Current Assets		43,059
TOTAL ASSETS	\$	43,059
LIABILITIES AND EQUI	ry	
Liabilities		
Accounts Payable		840
Accounts Payable to Affiliated Entity		3,947
Total Liabilities	\$	4,787
Member's Equity		
Member's Equity		38,272
Total Member's Equity		38,272
TOTAL LIABILITIES AND EQUITY	\$	43,059

NOTE 1: ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A summary of the Firm's significant accounting policies consistently applied in the preparation of the accompanying financial statements are as follows:

a. <u>Nature of Operations</u> - Localstake Marketplace, LLC (the Firm) an Indiana limited liability company was formed in Indianapolis during 2011. During 2012, the Firm registered as a limited corporate securities broker-dealer firm with the Financial Industry Regulatory Authority (FINRA), the Securities and Exchange Commission (SEC) and with various states in the United States.

The firm receives success fees and transaction fees in conjunction with private investment opportunities offered through a locally focused, online system. The system is designed to connect businesses seeking to raise capital (the Issuers) with accredited and non-accredited U.S. individual and institutional investors. The Firm does not require the services of a clearing firm in order to conduct its business. Accordingly, the Firm operates under the exemptive provision of the SEC Rule 15-3-3(k)(2)(i).

- b. <u>Cash Equivalents</u> For purposes of the statements of cash flows, the Firm considers all highly liquid debt instruments with maturities of three months or less when purchased to be cash equivalents. There were no cash equivalents at December 31, 2018.
- c. <u>Use of Estimates</u> The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.
- d. <u>Concentrations of Credit Risk</u> The Firm places its cash in accounts with a local financial institution. At times, balances in these accounts may exceed FDIC insured limits.
- e. <u>Accounts Receivable</u> Accounts Receivable consists of fees and other amounts owed to the Firm. The Firm, on a periodic basis evaluates its accounts receivable and establishes an allowance for doubtful accounts, based on history of past write-offs and collections and current credit conditions. The Firm considers accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts currently is provided. Uncollectible accounts receivable are charged directly against operations when they are determined to be uncollectible. Use of this method does not result in a material difference from the valuation method required based on history of past write-offs and collections and current credit conditions.

LOCALSTAKE MARKETPLACE, LLC NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR DECEMBER 31, 2018

f. <u>Revenue Recognition</u> - Fee revenue includes offering preparation fees that are paid at the commencement of the engagement, and success fees earned on completed private placement transactions. Offering preparation fees are recorded at the time services are performed, while success fees are recorded when the transaction is completed and the income is reasonably determinable.

In May 2014, FASB issued ASU 2014-09, Revenue from Contracts with Customers: Topic 606 to supersede nearly all existing revenue recognition guidance under GAAP. The Firm has performed an assessment of its revenue contracts and has not identified any material changes to the timing or amount of its revenue recognition under ASU 2014-09. The principles of revenue recognition from ASU 2014-09 are largely consistent with current practices of the Firm.

g. <u>Advertising</u> - The Firm's advertising costs are expensed as incurred. There were no advertising costs incurred during the year.

NOTE 3: TRANSACTIONS WITH AFFILIATED ENTITIES

The Firm is wholly owned by Localstake, LLC (the Parent). Effective February 3, 2012, the Firm and Parent entered into an expense sharing agreement which allocates a percentage of shared operating expenses to the Firm. The Firm's allocated share of these shared expenses was \$23,572 for the year. At year end the Firm had a balance of \$3,947 payable to the Parent. The Parent also wholly owns Stake Management, LLC (Stake). The Firm has an indefinite lived agreement in place with Stake requiring monthly payments for the right to use Stake's investor platform software, and expenditures were \$34,050 for the year ended December 31, 2018.

NOTE 4: EXEMPTION UNDER RULE 15c3-3

The Firm claims an exemption under Rule 15c3-3 in accordance with the provision of paragraph (k)(2)(i) "Special Account for the Exclusive Benefit customer maintained". During the year ended December 31, 2017 there were no amounts to be reported pursuant to the possession or control requirements under Rule 15c3-3, and the Firm is in compliance with their stated exemptive provisions, and thus is exempt from the provisions of Rule 15c3-3.

NOTE 5: INCOME TAX EXPENSE

As a limited liability company, the Firm is treated as a partnership for federal income tax purposes. Consequently, federal income taxes are not payable by, or provided for, the Firm. The single member owner is taxed individually on its share of the Firm's earnings. The Firm is subject to certain state taxes. No provision for state income taxes is required at December 31, 2018.

The Firm's policy is to recognize penalties and interest as incurred in its Statement of Income, there were none for the years ended December 31, 2018.

The firm's federal and state income tax returns for 2015 through 2018 are subject to examination by the applicable tax authorities, generally for three years after the later of the original or extended due date.

NOTE 6: ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES

The Firm adopted the provisions of FASB ASC Topic 605, "Accounting for Uncertainty in Income Taxes". Benefits from tax positions are recognized in the financial statements only when it is more likely than not that the tax position will be sustained upon examination by the appropriate taxing authority that would have full knowledge of all relevant information. Recognized income tax positions are measured at the largest amount that has a greater than 50% likely of being realized. Changes in recognition or measurement are reflected in the period in which the change in judgment occurs.

Based on its current evaluation, the Firm has concluded that there are no significant uncertain tax positions requiring recognition in the Firm's financial statements.

NOTE 7: NET CAPITAL REQUIREMENTS

The Firm is required to maintain a minimum net capital under Rule 15c3-1 of the Securities and Exchange Commission. Net capital required under the rule is the greater of \$5,000 or 6 2/3 percent of the aggregate indebtedness of the Firm. At December 31, 2018, net capital as defined by the rules, equaled \$31,260. The ratio of aggregate indebtedness to net capital was 15.31%. Net capital in excess of the minimum required was \$26,260.

NOTE 8: RECONCILIATION PURSUANT TO RULE 17A-5(D)(4)

There were no material reconciling items between the December 31, 2018 unaudited FOCUS report and this audit, in the computation of Net Capital under Rule 15c3-1.

NOTE 9: POSSESSION OR CONTROL REQUIREMENT UNDER RULE 15c3-3

Information relating to possession or control requirements is not applicable to the Firm as the Firm qualified for exemption under Rule 15c3-3 (k) (2) (i).

LOCALSTAKE MARKETPLACE, LLC NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR DECEMBER 31, 2018

NOTE 10: FILING REQUIREMENTS

There were no liabilities subordinated to claims of creditors during the year ended December 31, 2018. Accordingly, no Statement of Changes in Liabilities Subordinated to Claims of Creditors has been included in these financial statements as required by rule 17a-5 of the Securities and Exchange Commission.

NOTE 11: SUBSEQUENT EVENTS

The Firm's management has evaluated subsequent events through the date of this report, and concluded that no subsequent events have occurred that would require recognition in the financial statements or disclosure in the related notes to the financial statements.

Localstake Marketplace, LLC Broker Dealer Exemption Report

SEC RULE 15C3-3 December 31, 2018

THOMAS FAUST, CPA

Certified Public Accountant 174 Coldbrook Ct. Lafayette, IN 47909 765-427-4534 thomasfaustcpa2@gmail.com



The Member of Localstake Marketplace, LLC

I have reviewed management's statements, included in the accompanying Exemption report of Broker and Dealers, in which Localstake Marketplace, LLC, identified the following provisions 17 C.F.R. § 15c3-3(k) under which the Firm claimed an exemption from 17 C.F.R. §2 4 0.15c3-3: (k) (2) (i), and Localstake Marketplace, LLC stated that Localstake Marketplace, LLC met the identified exemption provisions throughout the reporting period of January 1st through December 31, 2018 without exception. Localstake Marketplace, LLC's management is responsible for compliance with the exception provisions and its statements.

My review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and accordingly included inquiries and other required procedures to obtain evidence about the Firm's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, I do not express such an opinion.

Based on my review, I am not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k) (2) (i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Thomas Faust, CPA Lafayette, Indiana February 18, 2019